

Z-SHIELD™ CYBER DEFENSE SYSTEM

Summary - Enterprise Immunity for the AI Threat Era

Z-Shield™ delivers a **Zero Trust, end-to-end encrypted cybersecurity platform** designed to eliminate breach risk, ensure zero data loss, and defend against AI-driven cyber threats.

Impact by the Numbers

The Reality: Security Has Changed

We are proud to serve Fortune 500 leaders and public sector giants, including:

- ✓ AI-powered phishing & deepfake impersonation
- ✓ Self-evolving malware that bypasses legacy tools
- ✓ Targeted ransomware with automated extortion

Current State vs. Z-Shield Future State

Current State (Today)

- ✓ Reactive security tools
- ✓ Multiple siloed vendors
- ✓ Vulnerable to ransomware
- ✓ Slow detection & response
- ✓ Risk of data loss
- ✓ High operational cost

Z-Shield Future State

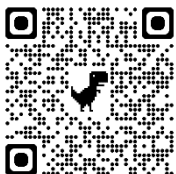
- ✓ Proactive Zero Trust architecture
- ✓ Consolidated, unified platform
- ✓ Immutable, ransomware-proof backups
- ✓ Real-time threat detection
- ✓ Zero data loss guarantee
- ✓ Reduced TCO + optimized spend

The Solution: Z-Shield 360° Protection

- ✓ Zero Trust Architecture
- ✓ End-to-End Encryption
- ✓ Zero Data Loss Appliance
- ✓ Immutable Backups

Federal Mandates

- ✓ FIPS 140-validated cryptographic modules.
- ✓ HIPAA & DFARS encryption standards.
- ✓ FISMA/NIST SP 800-53 security controls.
- ✓ Quantum-Resistant security preparation.



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The Financial Impact of Z-Shield

Executive Summary

Z-Shield delivers measurable financial outcomes by **reducing breach probability, eliminating downtime costs, and consolidating security tools** into a unified architecture.

Typical Enterprise Impact (Annualized):

- ✓ \$2.5M – \$6M in breach risk avoidance
- ✓ \$1.8M – \$4.3M in operational savings
- ✓ 70%+ reduction in breach likelihood
- ✓ 3–9 month payback period (typical deployment)

Before vs. After: Financial Model

<u>Category</u>	<u>Current State (Typical Enterprise)</u>	<u>With Z-Shield</u>
✓ Breach Risk Exposure	✓ \$4M – \$9M per incident	✓ Reduced by 70%+
✓ Downtime Costs	✓ \$500K – \$2M annually	✓ Reduced by 40–60%
✓ Security Tool Spend	✓ Fragmented / Redundant	✓ Consolidated (20–35% reduction)
✓ Compliance Penalties	✓ High exposure	✓ Near elimination
✓ Data Recovery Costs	✓ Significant / uncertain	✓ Zero data loss capability

The Solution: Z-Shield 360° Protection

- ✓ Annual breach risk exposure: **\$5M**
- ✓ Annual Security + downtime inefficiencies: **\$2M**
- ✓ Total risk-adjusted cost: **\$7M/year**

👉 **Net Annual Benefit: \$3M+**

👉 **ROI: 150% – 300%+**

👉 **Payback Period: < 12 months (often < 6 months)**


Cost of Waiting

Delaying implementation increases financial exposure:

- ✓ +30% growth in ransomware attacks annually
- ✓ AI-driven attacks increase breach success rates
- ✓ Average breach cost: **\$4M – \$9M per event**

6-Month Delay Risk Exposure:

- ✓ Potential incremental exposure: \$2M – \$4M+
- ✓ Increased likelihood of operational disruption and reputational damage

 **Bottom line:** Waiting often costs more than deploying, and greatly increases risk.

Where the Savings Come From

- ✓ Risk Elimination
 - ❑ Prevents ransomware payouts and recovery costs
 - ❑ Avoids regulatory fines and legal exposure
- ✓ 2. Operational Efficiency
 - ❑ Reduced downtime and incident response costs
 - ❑ Automation reduces security labor overhead
- ✓ Tool Consolidation
 - ❑ Eliminates redundant cybersecurity platforms
 - ❑ Reduces licensing, infrastructure, and management costs
- ✓ Business Continuity
 - ❑ Zero data loss + immutable backups
 - ❑ Maintains revenue continuity during incidents

Financial outcomes that matter to the Board and investors

- ✓ Predictable cybersecurity spend
- ✓ Reduced earnings volatility from cyber events
- ✓ Improved EBITDA through cost optimization
- ✓ Stronger compliance posture (lower audit risk)
- ✓ Increased enterprise valuation (lower risk profile)

Cost of Waiting

⚠️ *What Happens If You Wait 6 Months*

Delaying action significantly increases exposure:

Risk Escalation

- ✓ 30%+ increase in ransomware attack frequency
- ✓ AI-driven attacks become more targeted and effective
- ✓ Expanded attack surface from cloud and remote access

Financial Impact

- ✓ Higher probability of a multi-million dollar breach
- ✓ Rising cyber insurance premiums or loss of coverage
- ✓ Increased compliance penalties and audit failures

Operational Impact

- ✓ Breach drives strong likelihood of downtime or business disruption
- ✓ Slower recovery without immutable backups
- ✓ Increased strain on IT and security teams
- ✓ Negative reputation impacts may be unrecoverable

👉 **Bottom Line:** Waiting increases both **risk AND cost**—while reducing your ability to respond effectively

🚀 *Call to Action: Z-Shield Rapid Assessment*

Will Give Risk & ROI:

- ✓ Your top 3 security gaps
- ✓ Estimated financial exposure
- ✓ Immediate cost reduction opportunities
- ✓ A roadmap to Zero Trust + ransomware resilience

Take the next step and see your risk before attackers do.

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Sources:

"Financial impact estimates based on industry research from IBM Security, Gartner, Forrester, Ponemon Institute, and leading cybersecurity vendors like CrowdStrike and Palo Alto Networks."