

## **Zione's Value Proposition for Its Enterprise Customers**

**Quality of Service (QoS)** addresses Enterprise Business needs by being

- Reliable
- Secure
- Scalable

**Total Cost of Ownership (TCO)** means enterprise computing solutions must not negatively impact the cost or ability to deliver products and services.

**QoS + TCO = Zione's Core Practice** (The Customer's Advantage)

At Zione we are in the business of solving problems through the application of technologies that achieve both goals simultaneously, and we are doing that today through our highly-experienced and skilled team of experts, and our strategic partnerships.